

MazeBolt Value for Partners

Solving the critical challenge of DDoS security – together

MazeBolt’s partner program is about cultivating and supporting an ecosystem of trusted partners who embrace the rapidly accelerating global demand for security solutions. Our partners are valued members of the MazeBolt team, and our objective is to generate future business opportunities by collaborating closely with them.

Harness the complete and coordinated potential of MazeBolt’s marketing, sales, customer success, and technical teams to guarantee that our strategic partners can:

- Quickly go-to-market
- Identify new business opportunities
- Expand market visibility
- Maximize sustainable revenue potential
- Adopt the new approach of DDoS security: Preventative, Proactive, automated Protection:

DDoS Protection WITHOUT RADAR



Vulnerable:
Manual mitigation =
damaging downtime

DDoS Protection WITH RADAR



Protected:
Automatically blocked
= no downtime

- > **RADAR for Resellers**
 - Ensures the best ROI and automated DDoS protection
 - Expands retention and upsells through practical security requirements
 - Enables DDoS vulnerability elimination
 - Puts an end to damaging attacks
 - Enables zero operational downtime for organizations
- > **RADAR for MSSPs**
 - DDoS protection solution bundle
 - Multi-tenancy platform
 - Improve security, ROI, and diversify your services
 - DDoS vulnerability closure
 - Detailed status reports
- > **Preferred Remediation Vendors Technology Alliance**
 - A unique opportunity for DDoS protection vendors
 - Build customer confidence
 - Adopt a streamlined vulnerability remediation process
 - Achieve automated DDoS protection without downtime and SLA requirements



How we win together

> Competitive Pricing and Discounts

- Industry-leading discounts to ensure profitability
- Generous incentives for both the organization and sales personnel
- A seamless deal registration process

> Go-To-Market Strategy & Demand Acceleration

Commence solution delivery within days, with a comprehensive onboarding process and personalized support to:

- Create a unique & integrated risk and threat intelligence solution, tailored your target audience
- Develop targeted sales playbooks
- Generate demand through a high-visibility partnership launch
- Engage your audience using comprehensive marketing and sales tools with co-branded campaigns
- Facilitate swift deal closures with transparent contracting processes

> Dedicated Sales and Technical Support

- Collaborate closely with our dedicated partner sales and engineering teams
- Identify strategic accounts and showcase value through custom use cases, sample data, and proof of concepts
- Exclusive Partner Portal: Register deals, track opportunity status, access training, and stay up to date on MazeBolt and DDoS news

> Marketing Development Funds (MDF)

Utilize dedicated funds to drive awareness and lead generation through co-sponsored conferences, advertising, and hosted events

> Training and Enablement

Gain access to both hands-on and virtual training opportunities, ensuring that your sales, marketing, and technical staff can confidently sell RADAR to your target audience



MazeBolt is pioneering a new standard in DDoS security. RADAR™, an industry first patented solution, empowers organizations to identify and remediate vulnerabilities in every layer of DDoS protection. Global enterprises, including financial services, insurance, gaming, and high-security government environments, rely on MazeBolt to prevent damaging DDoS attacks.